

## CLAIMS

What is claimed is:

- 1 1. A method for benchmarking in a supply chain utilizing a network, comprising the  
2 acts of:  
3 a) collecting benchmark data relating to sales of products by outlets in a supply  
4 chain utilizing a supply chain management framework;  
5 b) categorizing the benchmark data based on characteristics of the outlets;  
6 c) comparing the benchmark data of each of the outlets; and  
7 d) feeding the comparison back to the outlets utilizing the supply chain management  
8 framework.
- 1 2. The method of claim 1, wherein the benchmark data includes ratios of quantities  
2 of different products.
- 1 3. The method of claim 1, wherein the characteristics are selected from the group  
2 consisting of size, location, sign presence, playground presence, Nielson survey  
3 data, demographic data.
- 1 4. The method of claim 1, wherein the characteristics include size, location, sign  
2 presence, playground presence, Nielson survey data, and demographic data.
- 1 5. The method of claim 1, wherein the network includes the Internet.
- 1 6. A system for benchmarking in a supply chain utilizing a network, comprising:  
2 a) logic for collecting benchmark data relating to sales of products by outlets in a  
3 supply chain utilizing a supply chain management framework;  
4 b) logic for categorizing the benchmark data based on characteristics of the outlets;  
5 c) logic for comparing the benchmark data of each of the outlets; and

- 6 d) logic for feeding the comparison back to the outlets utilizing the supply chain  
7 management framework.
- 1 7. The system of claim 6, wherein the benchmark data includes ratios of quantities  
2 of different products.
- 1 8. The system of claim 6, wherein the characteristics are selected from the group  
2 consisting of size, location, sign presence, playground presence, Nielson survey  
3 data, and demographic data.
- 1 9. The system of claim 6, wherein the characteristics include size, location, sign  
2 presence, playground presence, Nielson survey data, and demographic data.
- 1 10. The system of claim 6, wherein the network includes the Internet.
- 1 11. A computer program product for benchmarking in a supply chain utilizing a  
2 network, comprising:
  - 3 a) computer code for collecting benchmark data relating to sales of products by  
4 outlets in a supply chain utilizing a supply chain management framework;
  - 5 b) computer code for categorizing the benchmark data based on characteristics of the  
6 outlets;
  - 7 c) computer code for comparing the benchmark data of each of the outlets; and
  - 8 d) computer code for feeding the comparison back to the outlets utilizing the supply  
9 chain management framework.
- 1 12. The computer program product of claim 11, wherein the benchmark data includes  
2 ratios of quantities of different products.
- 1 13. The computer program product of claim 11, wherein the characteristics are  
2 selected from the group consisting of size, location, sign presence, playground  
3 presence, Nielson survey data, and demographic data.

1 14. The computer program product of claim 11, wherein the characteristics include  
2 size, location, sign presence, playground presence, Nielson survey data, and  
3 demographic data.

1 15. The computer program product of claim 11, wherein the network includes the  
2 Internet.